



Fire Safety Solutions Canada Ltd. is looking for candidates to perform the following duties:

Sprinkler Designer

Location: Onsite - 30 Macintosh, Unit #1, Concord ON, L4K 4P1

Job Description:

- The Designer is the key to fulfilling design promises made to clients. The company's brand and financial performance rely on the proper planning and execution of the responsibilities of this role.
- The designer develops and leads all design department requirements.

Skill Set & Experience:

- Minimum three (3) years of experience in sprinkler design
- Knowledge of AUTOCAD
- Sprinkler Industry experience is an asset
- Education in sprinkler design is an asset

Deliverables & Accountabilities:

Deliverable 1: *Annual Revenue - Produce \$150k in revenue for 2024*

- Follow Standard Operating Procedures (SOPs) for all Projects and Services. Continue to develop and improve on all operational SOPs
- Manage and oversee designs for projects.
- Provide direction, support, and accountability to the Project and Service Supervisory teams to ensure the design concept is understood.
- Report on plan vs. actual tracking (i.e. Confirm Revenue Targets - Goals vs. Actual per day)
- Ensure all design jobs are closed daily for invoicing, progress invoices are sent as per schedule of values, and large project invoices are sent monthly as a minimum.

Deliverable 2: *Gross Profit - Maintain an average Project rate of 40% and deliver all projects in the time allowed for design.*

- Follow SOPs for all projects and services.
- Cut costs by keeping a close eye on consumption and waste.
- Identify any mistakes on completed projects and note potential operational changes that prevent future issues.
- Maintain an efficiency rating of 90% of labor consumed for all jobs.
- Ensure the FAP process is followed and continual improvement is part of the weekly GSR conversation.

Deliverable 3: *Efficiency Rate - Maintain an average of 97% (less than 3% callbacks) RETURN TRIP REQUIRED*

- Ensure to attend handover meetings from sales department as per SOP.
- If issues or changes arise to the schedule or delivery dates, communicate with the client.
- Oversee client communication regarding issues or changes to the design or delivery dates.
- Oversee all permitting.
- Confirm closeout documents are sent for all jobs.

Deliverable 4: *Training & Professional Development – Maintain an average supervisor-assessed score of 3/5 on Competency Models*

- Support positive employee relations and company culture through accountability of employee adherence to policies and procedures.



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- Support employees through coaching, professional development, team meetings, and Goal Setting and Review (GSR) Meetings. Competency Models in each role's SOPs are the benchmark for determining where knowledge, skill, or training gaps exist in an employee's development.
- Foster an environment where company values are held paramount.
- Maintain continuous professional career development through GSR Meetings, memberships in professional organizations, and enrollment in technical courses related to the industry. Achieve a competency level average of 3/5 on Competency Models.

Why Join Us: Joining [FSS] means becoming part of a dedicated team that prioritizes safety, quality, and innovation. We offer a competitive salary, a comprehensive benefits package, and ample opportunities for professional growth and development within a thriving and dynamic industry.

ROP: \$25-\$35/hour

Note: We highly encourage applications from people with disabilities.